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Attendees: Wayne Rowland, Chuck Woods, John Babyak, Gary Manion, Jim Ewalt, Pete Sorge, Lloyd Stimson, Carl Lazar, Bob Hodges, Jeff Hild, Tom Tarpley, Greg Morris, and Mike Olson.

President - Wayne Rowland - This has been an interesting year for MISGA. We haven't had as many mixers and participation is down. We, Montgomery C.C., have been averaging about 45 per mixer. In one case we invited 8 clubs and only got 62 people. A lot of guys are beginning to not travel.

Vice-President - Chuck Woods - With a mixer count, we are at the same level. The first mixer we had 85 people and the last mixer we had 48. That's with six invited clubs. Bay hills bought 30 people and Chuck could only get 13 of his own people. Chuck thinks that the issue it is pace of play followed closely by the price of play.

Treasurer - Gary Manion - Communication has not been very good this year. There are some other things happening with the organization. People are not following established processes, they are not paying membership dues, etc. We are down 24% from our budget as far as numbers. He is still waiting for money to come in, which was due on June 1st. Division Treasurers don't exist, no one knows who has the checkbook, no one knows if the dues have been paid or not. There need to be changes and if there are no changes, this organization is going down the drain. The amount of revenue we are off from budget from last year is \$6300. And from budget we are off by \$5300. He is still waiting for payment from his own division. He sends emails but people don't return emails. He is fed up. We will do well this year and one of the reasons we will do well is that one of the clubs on the eastern shore, He believes it was the Easton Club, closed. One of the members at that club petitioned the courts and the bank and received \$2980 for MISGA. So that will count as revenue for this year. We also need to fill positions. We no longer have an Associates Chairman. If an organization can't tell who their members are and how many they have, that's a problem. This organization needs to make changes.

Wayne R. – We sent out a questionnaire to the to the Division Chairmen to be sent to the clubs to address these issues. Between Jake and Wayne, the have been doing the job of the Associates Chairman. In July, Jim Wilcox said that he was going to step down as the Associates Chairman. Wayne said that he would volunteer to be the Associates Chairman in 2022. Jake sent out a message to the Division Directors that the club rosters are on the website. The rosters can be updated on the web.

Division Reports

Div I – Bob Hodges. Division One is experiencing the same problems as everyone else with a reduced participation. It doesn't feel different, but he knows the participation is down a little.

Div II – Jeff Hild - In 2021, the Division had 14 clubs, we now have 11. Three clubs dropped out or decided not to participate. We lost Westminster National, Glade Valley and Hunt Valley. We also have a problem getting anyone to willing to volunteer to help with the various positions. He has three club reps that are going to resign next year. One of them is Fountain Head and that club may not come back. At the Division level, we have two officers out, so it is just Gary and Jeff. Jeff feels that if he steps down, Division II will disappear.

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Div VI – Chuck Woods – We should be up to date. We are solid with personnel. We have a Deputy Director. We have two clubs, Hampshire Greens and Northwest that may not come back. We have a pace of play issue. At the Two-man, the last group came in at five and a half hours. Chuck has a problem with his home mixers over the pace of play issue. We must do some hard looking at this issue. We are going to have marshals out at events to tell players that they must skip a hole or two if they are behind. They will have to put down double bogies for the holes they miss. We also have many clubs that don't adhere to the rules of MISGA. He got a response from four of the clubs on Wayne's questionnaire.

Lloyd Stimson – At the Two-man, there were 108 players. The fastest group played in four hours and 15 minutes. We should talk about that offline.

Committee Reports.

Associates – We already did that. We have 39 clubs, and we are down about 400 members from 2019.

Historian – Lloyd – The committee roster is on the website as well as the actions of the Board have been updated.

Membership – Carl Lazar – I just got some feedback from Heritage Shores. The membership would like to be in MISGA, but the professional does not want to. Carl will follow up on that. Northwest is holding an event at the end of the month. They bought the price down from \$62 to \$54. Hampshire greens and Rattlewood are also at \$62. If you take out Bay Hills, Rattlewood and Compass Pointe half of your mixers would be dead. And it still amazes me that we are still not good enough to be invited to some clubs. I have already told the reps at a particular course, which is only eight minutes from Carl, that if your club is closed because of an event and you want a deal to play, forget about it. You pay full price. We are sending 40 associates to Prospect Bay, 32 to Sparrows Point. His associates complain about price. When they go to a club and get cold cuts and white bread for \$68, that is not right. He went to Winters Run last week. It was \$44. Lunch was fine. Everyone was happy. Pace of play is a problem. He still calls clubs to try to get them to join. He is still trying to get back to Rolling Road, we'll see what happens.

Events – Pete Sorge – For 2022, He hasn't thought about it yet but we will be able to schedule something after the COVID thing ends.

MISGAGRAM – Bob Hodges – Bob says that he needs articles by the 20th.

Planning – Jeff Hild – The only item we have of any significance is what to do with the Associates Chairman and the duties that are assigned to it. But it appears that Wayne and Jake will handle it. The question is what are the associate rosters used for? The original reason for having a "G" number was so that the rep or the pro were looking for something, we had a place to look. Now that we have "Golf Genius" you can look up anyone. We don't need the "G" number anymore. Comment: I have the roster and I love the roster. When it comes time to collect the dues, I know who is paying. The roster is used to

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collect the dues. If I have to add members, I do. Comment: If an organization doesn't keep a roster, they don't know who a member is and who isn't. When you fill out a Form 990, it asks how many members you have. We will keep the roster.

PP AD HOC – Tom Tarpley – Tom asked if any club, like Manor, is going to have a Christmas Party this year. It is believed that Manor will host the party, but someone said that they will make sure Manor gets in touch with Tom. Tom said that there will be a jacket awarded this year.

Tournaments – Greg Morris – We had two good tournaments this year. We had 92 players in the ABCD and we had 108 players in the Two-man. The reaction of the players was good, and he thinks it was better than 2019. In the Two-man we had 17 different clubs represented. He said that the tournament could not have happened without the effort of Lloyd Stimson. Mike Olson, a Deputy Director in Div I asked how the allocation for Two-man was done. He was told that the allocation is based on the number of associates in each division. Maybe we should contact you the week before to see if there are any other spots available.

New Business

Wayne Rowland – Wayne said that he would read the questionnaire that was sent out to the Divisions.

These are some of the questions that were asked.

- How many people in your division are using Golf Genius.
- What is the cost of a mixer in your division? What does that cost include?
- Do you know that the division club rosters are on the MISGA webpage?

Wayne also said that some of our members are getting older and have medical and other problems. What about 9-hole mixers? They would still be post able scores and would be cheaper. According to the National Golf Foundation the average cost of a round of golf is \$69. A mid-price round is \$39. Those costs do not include any food.

Gary Manion – Two items. The first is that the website be updated to reflect what exists as far as the leadership, etc. He is sending out emails and finds that the people don't exist. The divisions should make sure that the leadership info is correct. The second item concerns division rebates. In the past when the Treasurer collects the cash, we send out rebates to the divisions. The magnitude of those rebates is going to be different. This year we budgeted \$10,570 to be distributed. Based upon the info that he now has the rebate is going to be 3200. There was a document that showed the assumption that we achieve a certain amount of membership dues. At this point in time, we are at \$16,280 in dues so the rebate amount will be lowered. Those checks will be sent out this week. There was a question as to whether all the divisions had paid him. The answer was that Div I, Div ii and Div VI are current. Div IV is not.

Next MISGA Meeting – Wednesday December 8, 2021. This meeting will be in person or it will be another teleconferencing meeting.