



Maryland Interclub Seniors Golf Association

Minutes of the Board of Directors Meeting
December 1, 1988
Crofton Country Club

Attending:

| | |
|-------------------------|------------------------------|
| Bill Hulihan, Pres. | Ralph Laycock |
| John Turner, Vice Pres. | Joe Malinowski |
| Bud Marshall, Sect. | Doug Moats |
| Ed Abel | Bill Ransdell |
| Harry Bryan | Fred Shaffer |
| Don Falconer | Charlie |
| Harry Fulford | Szymanski |
| Roy Gauzza | Merle Shumaker |
| Marks Jaillite | Claude Widerman |
| Ray Keany | Bill Woolston |
| | Absent, Sid Rapoport, Treas. |

President Bill Hulihan called the meeting to order at 10:10 A.M.

Minutes of the Board Meeting held September 20, 1988 were distributed by the Secretary to be used as a basis for discussion.

The first order of business was the Treasurer's report submitted by Sid Rapoport.

Principal factors for Fiscal Year 1988 were:

| | |
|-------------|-------------|
| Income: | \$13,313.61 |
| Expenses: | 12,286.56 |
| Net Income: | \$1,027.05 |

Reconciliation:

| | |
|------------------|------------|
| Balance 10/1/87 | \$8,063.53 |
| Net Inc. FY 1988 | 1,027.05 |
| Balance 9/30/88 | \$9,090.58 |

On motion by Claude Widerman, seconded by Marks Jaillite, the Treasurer's report was approved unanimously.

Ed Abel submitted the Auditor's report of the Financial Records of MISGA for the Fiscal Year, 1988, commending the Treasurer for the accurate and detailed financial records maintained.

On motion by Marks Jaillite, seconded by Merle Shumaker, the Auditor's report was approved unanimously.

COMMITTEE REPORTS

A. Policy and Planning:

Don Falconer reported that he was awaiting further assignment from the President to the committee. Bill Hulihan proposed that the committee undertake two high priority assignments:

1. Formulate and submit to the Board of Directors for approval and adoption:
 - a. A code of conduct for MISGA associates and/or spouses attending MISGA mixers and outings.

- b. A code of conduct for Outing directors and their assistants acting as agents for MISGA.

Included in this assignment would be a definition of responsibilities and authority along with the codes of conduct with recommendations for appropriate changes in the MISGA by-laws to accommodate these policies.

2. Investigate and determine the real needs of MISGA for adequate liability insurance coverage not now provided by current policy carried by MISGA. Focus on:

What needs to be insured?

Can it be insured?

At what cost?

Recommend appropriate action with respect to contracting for liability insurance coverage that best protects and serves the interests of MISGA.

To assist the committee in carrying out these assignments, President Hulihan appointed Joe Malinowski, General Counsel to serve on the committee.

B. Tournaments.

Doug Moats reported that the 1989 MISGA Two-Man Team Championship tournament will be held at Holly Hills Country Club on September 11, 1989, as arranged by Bill Woolston.

Doug also reported that there were problems with the Naval Academy, Leisure World, and Piney Branch clubs who have been selecting teams to compete in the Championship on an arbitrary basis. He advised that these clubs would be notified to hold qualifying tournaments to select teams to compete.

C. MISGAGRAM

Harry Bryan reported that the next issue of MISGAGRAM is scheduled for March or April of next year. He also advised that the mailing list must be updated to prevent returned mailings.

Roy Gauzza advised that he is prepared to update the mailing list as soon as possible.

It was also agreed that winners of MISGA events would be included in MISGAGRAM on a space available basis.

D. Associates.

Roy Gauzza reported that there are 3750 associates in MISGA, an increase of two (2) since the last report. This occurred by adding four new members and deleting two.

Roy added that he will update the membership roster prior to the next MISGA Fling.

E. Mailing.

Ralph Laycock reported that the last two mailings, MISGAGRAM and the Florida Fling, were sent by first class mail at a cost of \$1,300+ for each mailing.

Discussion ensued about the value of first class mailing **vs.** bulk. First class costs \$.08 per piece over bulk, but has certain advantages such as speed and return of undeliverables.

On a call for vote by Bill Hulihan following discussion, the Board unanimously approved to send future MISGA mailings first class. It was also recommended that MISGAGRAM and Events mailings be combined whenever possible.

SPECIAL EVENTS

A. Jekyll Island Junket

Marks Jaillite reported that the Jekyll Island Junket was a fully attended success. The first week included 119 golfers and 40 non-golfers. The second week had 120 golfers and 40 non-golfers.

Marks reported with regret that one associate, Rich Richards, suffered a heart attack and died on the second day of the event.

He reported further that everyone attending the events received a prize, and that MISGA got excellent cooperation from both the golf clubs and the hotel. In fact the hotel donated two golf bags for prizes which were awarded by lottery drawings.

Marks reported that he had a contract for next year at Jekyll Island in the same time frame. However the two weeks would be separated by one week because of the Georgia-Florida football game. Presently the dates would be October 29 to November 2, and November 12 to 16. Doug Moats advised that the first week conflicts with the second week of Foxfire '89 (October 30 - November 3).

On a call for vote the Board approved the Jekyll Island Junket 1989 dates shown above.

B. Carroll Valley

Bill Woolston reported that, despite bad weather- snow, rain, sleet, and winds, they played golf both days. There were fewer attendees this year; 60 golfers and 7 non-golfing wives. Receipts amounted to \$6,960, expenses \$6,872, leaving a balance of \$71.32.

Bill expressed thanks to Fred Shaffer for his help with arrangements and registration, and to Doug Moats for handling tournament play.

Bill asked whether Division 2 would be responsible for the Board Bash next year. This was affirmed by Pres. Hulihan.

Discussion followed as to whether we would return to Carroll Valley where rates have increased substantially, and about moving the dates back, possibly to September, to avoid bad weather.

Bill Woolston and Fred Shaffer agreed to investigate other locations to hold the event and to recommend dates.

C. Foxfire.

Doug Moats reported that 106 attended the first week and 108 the second week at Foxfire. Unfortunately play was rained out on Friday

of the first week, and on Monday of the second week.

Doug feels that Foxfire overcharged us for these events and is negotiating with them for refund of the overcharges.

Doug asked for and received approval of the Board for the Foxfire '89 dates of October 23 - 27, and October 30 - November 3.

D. Florida Fling at Fort Myers

John Turner announced that there were still openings to attend the Fling; 20 in the first week and 31 in the second. He reported that the LaQuinta Motel rates, at \$52 double and \$49 single per night, were considerably lower than the other three motels considered for accommodations. These cost factors led to the decision to use the LaQuinta Motel only for the Florida Fling to be held the weeks of February 26 to March 2, and March 5 to March 9, 1989.

OLD BUSINESS

A. Bill Hulihan invited discussion on the change in registration and dues collection which would be decentralized with the Division Directors to be responsible for such activities within their Divisions. Roy Gauzza, associates chairman, had prepared a package for each Division Director including current roster lists, change forms, membership cards, and instructions.

After discussion, the following dates were approved for submitting change lists to Roy Gauzza:

1st.- April 15; 2nd.- June 15; 3rd.- August 15; 4th.- October 15.

Bill Hulihan asked the Division Directors to send to the Secretary an updated list of Club Reps, Assistant Club Reps, and Officers in their respective Divisions.

B. Bill Hulihan requested that the Policy and Planning Committee, in their development of a set of rules and codes of conduct for members, officers, and events chairmen acting as agents for MISGA, add sanctions for violations of the code of ethics, conduct, and behavior so developed.

NEW BUSINESS

A. Bill Hulihan distributed copies of the proposed 1989 MISGA Budget as submitted by Sid Rapoport.

Principal Factors:

| | |
|-----------------------|-----------|
| Budgeted Incomes | \$13,110 |
| Budgeted Expense: | 14,650 |
| Net Surplus (Deficit) | \$(1,540) |

The major expense increase was for mailing costs.

On motion by Fred Shaffer, seconded by Claude Widerman, the Board approved the 1989 Budget as submitted.

B. Bill Hulihan called attention of the Board to Article VII, a. of the MISGA by-laws wherein each member club must schedule a minimum

of three mixers within the home division and one mixer in another division during the golfing season. There have been several instances reported that certain clubs are not abiding by this requirement or are purposefully avoiding scheduling certain clubs because of location or desirability.

Bill advised that clubs must adhere to the by-laws. However, certain reported violations result from circumstances beyond the Rep or Division Director's control. (For example, Naval Academy club rules permit only four mixers to be scheduled).

On motion by Charlie Szymanski, seconded by Fred Shaffer, it was voted to table this matter for further discussion and decision at the April Board meeting.

C. Bill Woolston raised his concern about associates who join MISGA only to play at Events or at mixers away from the home course. These members take up quotas that active members could fill but may be denied. Further, while past presidents are assured a spot in any Event, Bill felt that this privilege should extend to Board members, officers, committee chairmen, and club reps and their assistants who devote considerable time and effort on behalf of MISGA.

On motion by Bill Woolston, seconded by Marks Jaillite, the Board unanimously approved that: Any current Board member, officer, committee chairman, club rep, or assistant club rep be granted the opportunity to participate in non-competitive MISGA events with preference.

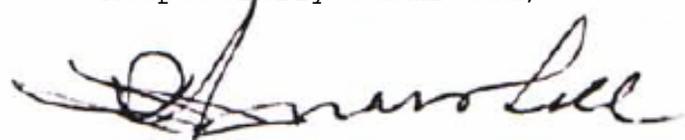
D. Bill Hulihan announced that Ray Keany has been appointed Historian.

E. John Turner reported that the recommended dates for the Spring Fling to be held at the Green Hill and Nassawango Country Clubs are May 11 and 12, 1989. On motion by Bill Woolston, seconded by Bill Hulihan, the Board approved the dates as recommended.

F. On motion by Bill Woolston and call for vote by Bill Hulihan, the minutes of the Board meeting held on September 20, 1988 were approved as submitted.

There being no further business the meeting was adjourned at 12:15 PM.

Respectfully submitted,

A handwritten signature in dark ink, appearing to read "W. J. Marshall", written in a cursive style.

W. J. Marshall
Secretary